

# MIAMI BEACH

**City of Miami Beach**, 1755 Meridian Avenue, 3<sup>rd</sup> Floor, Miami Beach, Florida 33139, [www.miamibeachfl.gov](http://www.miamibeachfl.gov)  
PROCUREMENT DEPARTMENT  
Tel: 305-673-7490 Fax: 786-394-4002

**ADDENDUM NO. 6**  
**PROPOSAL REQUIREMENTS DOCUMENT (PRD) 2016-071-KB**  
**Notice of Receipt of Unsolicited Proposal and**  
**Request for Alternative Proposals for**  
**Light Rail/Modern Streetcar Project in Miami Beach**  
**April 7, 2016**

This Addendum to the above-referenced PRD is issued in response to questions from prospective proposers, or other clarifications and revisions issued by the City. The PRD is amended in the following particulars only (deletions are shown by strikethrough and additions are underlined).

**I. ATTACHMENTS**

**Exhibit A: One-on-one Meeting Registrants**

**II. ANSWERS TO QUESTIONS RECEIVED FROM PROSPECTIVE PROPOSERS.**

Q1: Re Tab 1, Item 2: can you please clarify your reference to the term "Prime Respondent"? This appears to be the only location this term appears. If this term refers to the Lead Investor, in the situation where the Lead Investor is a consortium or joint venture with 2 or more firms, which entity would be required to complete the Certification, Questionnaire & Requirements Affidavit (Appendix A)? Or is it your intent that each of the Lead Investors complete this form?

**A1: A proposer team may identify a special purpose entity for the proposer team/project ("SPE") that includes the Lead Investor and other entities with an ownership interest in the SPE, to serve as the prime respondent responsible for submitting the documentation required under this solicitation (the "Prime Respondent"). An authorized officer of the SPE may complete the required solicitation documents as the Prime Respondent. If a proposer team has not yet created a SPE, then an authorized officer of the Lead Investor and each of the investors who will have an ownership interest in the proposer team's SPE shall complete the forms as the Prime Respondent. Any such proposers may include in their proposals multiple completed forms (one for the Lead Investor and each investor), as applicable.**

Q2: Re Tab 1, Item 3 – can you please confirm your reference to the Minimum Requirements in Section 0200? Is the listed criteria on Page 5 the list we should be addressing?

**A2: The minimum requirements are listed in Section 0200 Instructions to Respondents & General Conditions, subsection 4. In addition to addressing the Minimum Requirements, Proposers' Proposals should**

**include the information requested in Section 0300, Tabs 1 through 4.**

Q3: To confirm, the page limits “recommended” in each of the Tabs remains a recommendation, as specified in Section 0300, Item 4 (Page 12)?

**A3: The page limits shown are recommended and can in limited circumstances be exceeded if needed for graphics, foldouts and similar items, but the proposers should strive to meet the page limits shown.**

Q4: With regard to the evaluation of the proposals, can you please provide more insight into how each proposal will be evaluated – including the relative weighting of each section, the actual number of points to be attributed to each of the sub-sections in each of the Tabs?

**A4: Section 287.05712, Florida Statutes, requires that the City rank the proposals received in order of preference. In doing so, the statute authorizes the City to consider factors such as those stated in Section 0400 of the PRD. The City has not specified for specific weights to be applied to the evaluation criteria factors stated in the PRD.**

Q5: I request the following: 1) A copy of the sign-in sheet for a pre-proposal conference held on 2/19/2016 for 2016-071-KB (streetcar). 2) A list of all those who have requested one on one meetings related to the above RFP.

**A5: 1) See Addendum No. 3;  
2) Attached as Exhibit A**

Q6: Given the limited numbers of projects that have been financially closed in the past 5 years, the many challenges expected in completing the Miami Beach LRT/Modern Streetcar Project (i.e., traffic management, environmental, stakeholder outreach, etc.), and the City’s desire to select the team best equipped to bring this complex project to fruition on an accelerated basis, we would request that the cut-off date for projects meeting the minimum criteria (detailed in Item 4 of the RFAP) be extended to the last 10 years in order to maximize the projects that display relevant experience. In particular, this change would permit projects that reached financial close during the world economic crisis to be cited. Projects that reached financial close during such a distressed economic period will provide the City with a demonstration of strong financial credentials and financing expertise.

**A6: See Clarification 1 in Section III set forth below,**

Q7: Will the requirement for fully catenaryless operation be reconsidered if maintaining comfortable ambient temperature & humidity levels inside the vehicle is compromised?

**A7: The minimum requirements are set forth in Section 0200 of the PRD, as amended by this Addendum in Section III, Clarifications, below.**

Q8: Per Addenda No. 5, it is now our understanding that after ranking of the proposals the City will negotiate and enter into an interim agreement with the successful proposer. Will the PRD be revised to reflect the submittal requirements and scoring criteria for this

"one step" process.

**A8: See Paragraphs 8 and 9 of PRD Section 0200.**

Q9: Please confirm. Will the City's evaluation of submittals only consider the firm's approach to phase I or will alternative submittals to construct Phase II be considered.

**A9: See Clarifications 5 and 6 in Section III below.**

Q10: a) Does the City have a preliminary budget for Phase I, less the cost of the proposed Resiliency Scope? b) Will the Resiliency Scope include all cost associated with utility relocation within the dedicated ROW.

**A10: a) No; a preliminary budget will be developed as part of environmental study process. B) Utility relocation requirements related to alignment are a cost of the Project, and not part of the resiliency scope.**

### **III. CLARIFICATIONS**

1. The Minimum Requirements in Section 0200, Instructions to Respondents and General Conditions, Paragraph 4.A.9 (p.5) are hereby modified as follows: "Lead Investor must have successfully delivered financing for a project under a public private partnership (P3) approach within the last ten (10) years for a P3 project of at least \$400 million."
2. Section 0300, Tab 2.1.b, Experience and Qualifications on Other Infrastructure Projects (p.13) is revised to request additional information as follows: In addition to providing hard construction costs for prior projects, please provide capital costs per vehicle and per mile for the vehicle systems associated with each project, and provide operating costs per revenue mile for each project.
3. Section 0300, Tab 2.1.c, Experience and Qualifications on Other Infrastructure Projects (p.13) is revised to request additional information as follows: In addition to providing hard construction costs for prior projects, please provide capital costs per vehicle and per mile for the vehicle systems associated with each project, and provide operating costs per revenue mile for each project.
4. Section 0300, Tab 4.5.e, Approach to Vehicle Systems Technology (p.15) is revised to request additional information as follows:

Please address approach to interoperability if an alternate vehicle system technology is selected for the portion of the project over the MacArthur Causeway, and specifically address how any such alternate vehicle system technology may be integrated to permit it to operate wirelessly on proposer's tracks within Miami Beach.

5. Section 0200, Instructions to Respondents and General Conditions (p.3) is revised to clarify that the scope of the Project covered by this PRD includes a two phased route alignment to provide for a full circulator/loop within South Beach, with phase 1 consisting of 5<sup>th</sup> Street and Washington Avenue to the Miami Beach Convention Center ("Phase 1"), and phase 2 consisting of 17<sup>th</sup> Street and Alton Road, to 5<sup>th</sup>

Street ("Phase 2") as a sample project area. The environmental analysis for the Project currently being prepared by Kimley-Horn in parallel to this solicitation will include an environmental review of Phase 1 and Phase 2 of the Project and will outline the final alignment for the Project.

6. Section 0300, Tab 4, Approach and Methodology: For all purposes in responding to this section, please address Phase 1 and Phase 2 of the Project in your Tab 4 responses for Approach and Methodology.
7. Section 0200, Instructions to Respondents and General Conditions (p.3) clarification: In view of the City's concurrent effort to prepare the environmental reviews for the Project, the successful proposer may be required, during the interim and comprehensive agreement process, to make adjustments to its proposal to address the results of the environmental review.

Any questions regarding this Addendum should be submitted **in writing** to the Procurement Department to the attention of the individual named below, with a copy to the City Clerk's Office at [RafaelGranado@miamibeachfl.gov](mailto:RafaelGranado@miamibeachfl.gov).

Procurement Contact: Kristy Bada	Telephone: 305-673-7000, ext. 6218	Email: <a href="mailto:KristyBada@miamibeachfl.gov">KristyBada@miamibeachfl.gov</a>
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Proposers are reminded to acknowledge receipt of this addendum as part of your PRD submission.

Sincerely,



Alex Denis  
Procurement Director

**EXHIBIT A**  
**ONE-ON-ONE MEETING REGISTRANTS**

**PRD 2016-071-KB Notice of Receipt of Unsolicited  
Proposal for Light Rail/Modern Streetcar Project in Miami  
Beach**

**ONE-ON-ONE MEETING SCHEDULE**

<b>Friday, February 19, 2016</b>	
<b>Time</b>	<b>Requesting Firm</b>
2:00 PM	Star America Infra Partners
3:00 PM	Greater Miami Tram link Partners
4:00 PM	OHL Infrastructure, Inc.
5:00 PM	AECOM
6:00 PM	ACS Infrastructure Development, Inc. and Dragados USA Inc.
<b>Friday, February 26, 2016</b>	
<b>Time</b>	<b>Requesting Firm</b>
2:00 PM	John Laing Investments Limited
3:00 PM	CAF USA Inc.
4:00 PM	Skanska USA
5:00 PM	CSC
6:00 PM	FCC Construcción
<b>Tuesday, March 8, 2016</b>	
<b>Time</b>	<b>Requesting Firm</b>
1:00 PM	SACRY Infrastructure USA, LLC